

Real Estate Agent Referral Program

Over the past three years, Chase has helped prevent almost half a million foreclosures by aiding homeowners with home loan modifications. In other cases, if the homeowners believe they will continue to have trouble paying their mortgage, selling their property may be the best choice.

Short sales are useful for homeowners who owe more on their home than it is currently worth. Chase may accept less than the amount we are owed. And, the homeowners can control the timing and terms under which they move.

Your opportunity as a Priority Partner real estate agent:

Many homeowners interested in selling their property do not know an agent with short sale training and experience. To assist them, Chase has initiated the **Real Estate Agent Referral Program**, through which the names of three qualified agents are provided to homeowners considering the short sale of their property. The choice of which agent to work with is completely up to the homeowner.

To be considered for the Chase Real Estate Agent Referral Program, you must:

- ▶ Be a Chase Priority Partner real estate agent
- ▶ Have a valid state real estate license for at least two years
- ▶ Have errors and omissions/professional liability insurance coverage for at least \$500,000 per claim

- ▶ Have relevant short sale training from one of the following sources:
 - Charfen Institute's CDPE (Certified Distressed Property Expert)
 - National Association of Realtors' SFR (Short Sale & Foreclosure Resource)
 - Equator's Short Sale Certification Program
 - Five Star Institute's Short Sale Certification Program
- ▶ Be able to access and use Equator's software platform for real estate agents
- ▶ Attend our short sale process training

If you are interested in applying for the Chase Real Estate Agent Referral Program, click on the link sent to you in the email from your Loan Officer.

Once your application is received, a specialist from our Real Estate Agent Referral Program will review the information to validate that all requirements have been met. A specialist will contact you within four business days.

If you have additional questions about the program, please contact your Mortgage Banker.

